

**LNGE COMMISSION** .C. 20549

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ANNUAL AUDITED REPORT **FORM X-17A-5** 

SEC FILE NUMBER 17960

#### FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNII	NG4/1/01	AND ENDING	3/31/02
	MM/DD/YY	and the second of the second o	MM/DD/YY
<b>A.</b>	REGISTRANT IDENTI	FICATION	
NAME OF BROKER-DEALER: New	Name: Bangor	Securities, I	nc,
W Nome, LIVADA SECURITIES, INC	7	´  -	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF	BUSINESS: (Do not use P.O.	Box No.)	FIRM ID. NO.
!711 Congress St.	DOSINESS. (DO NOT USC 1.0	. Box 110.y	
	(No. and Street)		
Portland	Maine	041	02
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER O	F PERSON TO CONTACT I	N REGARD TO THIS R	EPORT
		Tentro de la (Area	Code — Telephone No.)
B. A	ACCOUNTANT IDENTI	FICATION	
INDEPENDENT PUBLIC ACCOUNTAN	NT whose opinion is contained	in this Report*	
Pricewaterhouse Coopers	LLP	ing the second s	
age person in the second of th	(Name - if individual, state last, first, m	uddle name)	in the page resolution
130 Middle St. PO Box			
(Address)  CHECK ONE:	(City)	(State)	Zip Code)
☑ Certified Public Accountant			
☐ Public Accountant ☐ Accountant not resident in Un	ited States or any of its posse	essions.	en e
	FOR OFFICIAL USE ONL		PROCESSED
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			THOMSON

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent that the annual report be covered by the opinion of an independent that the annual report be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

#### OATH OR AFFIRMATION

I Gregg M. Piasio	, swear (or affirm) that, to the
best of my knowledge and belief the accompanying financial stater	
	, as of
2-90 CD BB	
3/31/02 , xt9 2002, are true and correct	
nor any partner, proprietor, principal officer or director has any pro a customer, except as follows:	prietary interest in any account classified soley as that of
a customer, except as follows.	
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and a supervised from the section of the contract of the contr	Signature
• •	
	President
	Title
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SUSAN J HARKINGERY Public	
NOTARY PUBLIC, MAINE	and the second of the second o
MY COMMISSION EXPIRES	
March 8, 2007	
This report** contains (check all applicable boxes):	
<ul><li>□ (a) Facing page.</li><li>□ (b) Statement of Financial Condition.</li></ul>	The state of the s
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or Partners'	
(f) Statement of Changes in Liabilities Subordinated to Claims	of Creditors.
(g) Computation of Net Capital	en e
(h) Computation for Determination of Reserve Requirements P	
<ul> <li>(i) Information Relating to the Possession or control Requirem</li> <li>(j) A Reconciliation, including appropriate explanation, of the</li> </ul>	
Computation for Determination of the Reserve-Requirement	
(k) A Reconciliation between the audited and unaudited Statemen	
solidation.	•
(l) An Oath or Affirmation.	the state of the s
(m) A copy of the SIPC Supplemental Report.	
(n) A report describing any material inadequacies found to exist or	found to have existed since the date of the previous audit.
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<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

## Livada Securities, Inc. Financial Statements and

Financial Statements and Supplementary Schedules For the Year Ended March 31, 2002



PricewaterhouseCoopers LLP 130 Middle Street P.O. Box 9741 Portland ME 04104-5059 Telephone (207) 791 5200 Facsimile (207) 774 1297

#### Report of Independent Accountants

To the Board of Directors and Shareholder of Livada Securities, Inc.:

In our opinion, the accompanying statement of financial condition and the related statements of operations, changes in stockholder's equity and cash flows present fairly, in all material respects, the financial position of Livada Securities, Inc. (the "Company") at March 31, 2002, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

May 21, 2002

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#### Livada Securities, Inc. Statement of Financial Condition March 31, 2002

Annaka		
Assets Cash and cash equivalents	\$	353,527
Commissions receivable	Ψ	35,327
Securities owned, at fair market value		984,511
Furniture and equipment, net (at cost less accumulated depreciation of \$127,984)		158,005
Goodwill		705,036
Prepaid insurance		6,751
Income tax receivable		144,261
Other assets		3,300
Office assets		3,300
Total assets	\$	2,390,570
Liabilities and Stockholder's Equity		
Liabilities:		
Accounts payable and other liabilities	\$	68,040
Accrued post-retirement benefits		42,151
Employee compensation payable Accrued incentive compensation		23,451 19,314
Due to parent		16,391
Commissions payable		10,099
Total liabilities		179,446
Commitments and contingencies (Note 6)		
Stockholder's equity:		
Class A common stock, \$0.01 par value per share, 300,000		
shares authorized, issued and outstanding		3,000
Class B common stock, \$0.01 par value per share, 600,000		
shares authorized, 312,000 shares issued and outstanding		3,120
Additional paid-in capital		2,579,157
Accumulated deficit		(374,153)
Total stockholder's equity	_	2,211,124
Total liabilities and stockholder's equity	\$	2,390,570

#### Livada Securities, Inc. Statement of Operations For the Year Ended March 31, 2002

Revenue:	
Commissions and fees	\$ 1,738,844
Trading losses, net	(97,333)
Other revenue	 16,842
Total revenue	 1,658,353
Expense:	
Employee compensation and benefits (Note 4)	1,379,187
Clearing broker fees	169,111
General and administrative	154,212
Licenses, fees and dues	111,760
Goodwill amortization	87,221
Rent expense	60,585
Depreciation	46,357
Professional services	44,941
Other expense	 14,391
Total expense	 2,067,765
Loss before income taxes	(409,412)
Income tax benefit (Note 2)	 (144,261)
Net loss	\$ (265,151)

#### Livada Securities, Inc. Statement of Changes in Stockholder's Equity For the Year Ended March 31, 2002

	_	ommon stock	Additional paid-in Ao capital		Accumulated deficit		Total stockholder's equity	
Balance at March 31, 2001	\$	6,120	\$ 2,579,157	\$	(109,002)	\$	2,476,275	
Net loss				_	(265,151)		(265,151)	
Balance at March 31, 2002	\$ -	6,120	\$ 2,579,157	\$	(374,153)	\$	2,211,124	

#### Livada Securities, Inc. Statement of Cash Flows For the Year Ended March 31, 2002

Cash flows from operating activities:	
Net loss	\$ (265,151)
Adjustments to reconcile net loss to net cash provided by	
operating activities:	
Depreciation expense	46,357
Amortization of goodwill	87,221
Securities owned, net	49,971
Increase in commissions receivable	(20,208)
Decrease in other assets and prepaid insurance	9,357
Increase in income taxes receivable	(199)
Increase in accounts payable and other liabilities	26,417
Increase in accrued post retirement benefits	15,847
Increase in employee compensation payable	20,002
Increase in accrued incentive compensation	19,314
Increase in due to parent	16,391
Increase in commissions payable	 7,230
Net cash provided by operating activities	 12,549
Cash flows from investing activities:	
Capital expenditures, net	 (21,134)
Net cash used in investing activities	(21,134)
Decrease in cash and cash equivalents	(8,585)
Cash and cash equivalents at beginning of year	 362,112
Cash and cash equivalents at end of year	\$ 353,527

#### Livada Securities, Inc. Notes to Financial Statements

#### 1. Summary of Significant Accounting Policies

#### **Nature of Business**

Livada Securities, Inc. (the "Company") is a wholly-owned subsidiary of Bangor Savings Bank ("Bangor"). The Company is a registered broker-dealer under the Securities Exchange Act of 1934, is a member of the National Association of Securities Dealers, Inc. ("NASD"), and provides securities brokerage and investment advisory services. In addition, the Company maintains a proprietary trading account. Effective April 4, 2002, the Company legally changed its name to Bangor Securities, Inc.

The Company has an agreement with a clearing broker, Wexford Clearing Services Corporation ("Wexford"), under which Wexford maintains customer account records and executes individual securities and mutual fund transactions, which are to be held in the customer's Wexford account. The Company clears all insurance and mutual fund transactions, which are not held in the customer's Wexford account, directly through the respective insurance company or mutual fund.

#### **Accounting Method**

The Company maintains its books on the accrual basis of accounting.

#### **Cash Equivalents**

Cash and cash equivalents include money market accounts and any highly liquid debt instruments purchased with a maturity of three months or less.

#### Furniture and Equipment

Furniture and equipment are stated at cost less accumulated depreciation. Furniture and equipment are depreciated using the straight-line method over a period ranging from 3 to 7 years. Leasehold improvements are depreciated using the straight-line method over the estimated useful lives of the improvements.

Expenditures for furniture and equipment and renewals and betterments that extend the useful life of assets are capitalized. Expenditures for maintenance and repairs are charged to expense. When items are disposed of, the cost and accumulated depreciation are eliminated from the accounts, and gains or losses are included in income.

#### Securities Owned

Securities owned, which are comprised solely of marketable equity securities, are carried at fair market value. Purchases and sales of securities are recorded on the trade date and gains and losses on the sale of securities are recognized on a specific identification basis.

#### Goodwill

Goodwill, which resulted from the acquisition of the Company by Bangor, is being amortized over a 12-year period using the straight-line method. Management reviews goodwill for impairment on a periodic basis and will write down the asset if necessary. No write down was deemed necessary in fiscal 2002.

## **Livada Securities, Inc. Notes to Financial Statements**

The Financial Accounting Standards Board issued Statement of Financial Accounting Standard ("SFAS") No. 142, *Goodwill and Other Intangible Assets*, in June 2001. SFAS No. 142 revises accounting standards for all purchased intangible assets, and requires that most goodwill not be amortized, but rather that it be tested at least annually for impairment. SFAS No. 142 is effective for fiscal years beginning after December 15, 2001, and companies are required to perform the first impairment test on all goodwill within six months or initial application of the provisions of the statement. The Company does not anticipate the adoption of this statement will have a material impact on its financial statements.

#### Revenue

Commission revenues are recorded on a trade date basis.

#### **Income Taxes**

The Company is included in the consolidated federal income tax return filed by its parent, Bangor. Federal income taxes are calculated as if the Company filed on a separate return basis, and the amount of current tax or benefit calculated is either remitted to or received from Bangor, respectively.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make certain estimates and assumptions that affect certain reported amounts of assets and liabilities at the balance sheet date and income and expenses for the period. Accordingly, actual results could differ from these estimates.

#### 2. Income Taxes

Income taxes applicable to income before income taxes for the years ended March 31, 2002 were:

	Federal	State	Total
Current Deferred	\$ (136,407) (3,926)	\$ (3,928)	\$ (140,335) (3,926)
	\$ (140,333)	\$ (3,928)	\$ (144,261)

Income taxes calculated using the effective tax rate differ from income taxes calculated using the statutory tax rate as follows:

Computed "expected" tax benefit at statutory rate State taxes Other	\$	(143,294) (2,553) 1,586
Income tax benefit	\$	(144,261)

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#### Livada Securities, Inc. Notes to Financial Statements

#### 3. Related Party Transactions

The Company maintains a noninterest-bearing checking account at Bangor. Additionally, the Company executes trades for Bangor's Trust Department and its customers. Commissions related to these trades are charged to Bangor at stated rates.

Bangor pays for a majority of the operating expenses related to the Company's operations, and is reimbursed by the Company. Settlement of these charges occurs on a regular basis.

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Amounts owed to Bangor for payments made to vendors were:

\$ 16,391

The Company participates in the Bangor defined benefit postretirement plan that provides limited postretirement medical and life insurance benefits to qualifying employees. The Plan is non-contributory. The Company recognizes the expense of such plan, which totalled \$15,847 in 2002, based on a separate actuarial computation.

#### 4. Employee Benefit Plan

The Company has adopted a 401(k) plan covering employees who are at least 21 years of age and have worked for the Company for at least one year. Contributions to the plan are made by the employees at their discretion. Employer contributions for the year ended March 31, 2002 were \$62,708.

#### 5. Net Capital Requirements

The Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1) requires the maintenance of a minimum net capital balance and requires that the Company's aggregate indebtedness, as defined, may not exceed fifteen times net capital, as defined. At March 31, 2002, the Company's net capital for regulatory purposes was \$1,041,015, which exceeded its required net capital of \$250,000 by \$791,015. The ratio of aggregate indebtedness to net capital was 0.17 at March 31, 2002.

#### 6. Commitments and Contingent Liabilities

The Company is a party to certain litigation in the ordinary course of business. Management is of the opinion that the aggregate liability, if any, resulting from such litigation will be immaterial in relation to the financial statements taken as a whole.

In the normal course of business, the Company executes, as agent, transactions on behalf of customers. If the agency transactions do not settle because of failure to perform by either the customer or the counterparty, the Company may be required to discharge the obligation of the nonperforming party and, as a result, may incur a loss if the market value of the security is different from the contract amount of the transaction. The Company does not expect nonperformance by customers or counterparties.

# Livada Securities, Inc. Computation on Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission As of March 31, 2002

#### Schedule I

Net capital: Total stockholder's equity	\$ 2,211,124
Total stockholder's equity qualified for net capital	2,211,124
Less: Non-allowable assets: Goodwill, prepaid insurance, other assets, property,	
furniture and equipment, and income tax receivable	1,017,353
Total deductions	1,017,353
Net capital before haircuts on securities position	1,193,771
Haircuts on securities (computed pursuant to Rule 15c3-1(f))	152,756
Net capital	\$ 1,041,015
Aggregate indebtedness: Other liabilities	\$ 179,446
Total aggregate indebtedness	\$ 179,446
Computation of basic net capital requirement: Minimum net capital required	\$ 250,000
Excess net capital	\$ 791,015
Excess net capital at 1000%	\$ 1,023,071
Ratio: Aggregate indebtedness to net capital	0.17 to 1

There are no material differences between the above computation and the computation included in the Company's Unaudited Form X-17A-5, as amended.

Livada Securities, Inc.

Schedule II

Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission As of March 31, 2002

The Company operates pursuant to the exemptive provisions of (k)(2)(i) under Rule 15c3-3 of the Securities Act of 1934.

Livada Securities, Inc. Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission As of March 31, 2002 Schedule III

The Company operates pursuant to the exemptive provisions of (k)(2)(i) under Rule 15c3-3 of the Securities Act of 1934.



PricewaterhouseCoopers LLP 130 Middle Street P.O. Box 9741 Portland ME 04104-5059 Telephone (207) 791 5200 Facsimile (207) 774 1297

### Report of Independent Accountants on Internal Accounting Control Required by SEC Rule 17a-5

To the Board of Directors of Livada Securities, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of Livada Securities, Inc. (the "Company") for the year ended March 31, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the "SEC"), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures, that we considered relevant to the objectives stated in Rule 17a-5(g), in the following:

- 1. Making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11);
- 2. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13; and
- 3. Determining compliance with the exemptive provisions of Rule 15c3-3.

Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System; and
- 2. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3;

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of internal control to future periods is subject to the risk that controls may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at March 31, 2002 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

May 21, 2002

Pucewaterhaus Coopers LLP